KHASRA NO.-2/11, STATE HIGHWAY NO.- 26,
GURUGAON-PATODI ROAD, JAMALPUR, HARYANA

MEMORANDUM OF UNDERSTANDIG

BETWEEN

GLA UNIVERSITY

AND

OM INSTITUTE OF LOGISTICS & SUPPLY CHAIN MANAGEMENT INDIA PVT. LTD.

This Agreement is made and entered into on this **25th day of Aug, 2025**, between **GLA University** (hereinafter referred to as the "University"), located at 17 km Stone, NH-19, Mathura-Delhi Road, P.O. Chaumuhan, Mathura-281 406 (U.P.), India, a State Private University recognized by the State Government and regulatory authorities including University Grant Commission i.e. UGC,

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Om Institute of Logistics and Supply Chain Management India Pvt Ltd. (hereinafter referred to as the "Company", which expression shall include its successors and permitted assigns), with its registered office at 130, Transport Nagar, Punjabi Bagh, New Delhi.

1. Title of the MoU

This Memorandum of Understanding (MoU) shall be known as the **"Integrated Logistics & Supply Chain Management Course for MBA"**.

2. Background & Intent

Whereas, the **University**, being a recognized academic institution, is desirous of imparting specialized knowledge to MBA students who have opted for **Logistics and Supply Chain Management (LSCM)** as their specialization;

And whereas, the **Company** agrees to act as a consulting knowledge partner to support the creation of a state-of-the-art **Centre of Excellence in Future Skills** to deliver industry-relevant courses to the students;

Now, therefore, this MoU is entered into with the intention of establishing a legally binding framework, subject to the following terms and conditions:

I. PURPOSE

The purpose of this MoU is to provide a collaborative framework between the University and the Company for the programs outlined in **Annexure 2**.

II. Responsibilities of the University

The University shall:

a) Provide appropriate infrastructure for the program as detailed in Clause II(f), and bear all associated costs.

b) Not enter into any financial commitment, take loans, or create liabilities on behalf of the Company.

c) Refrain from engaging in any parallel activity that may harm the interests of the Company.

d) Maintain academic and attendance records of students enrolled in the MBA (LSCM) program, and share the final semester attendance with the Company.

e) Provide the following minimum infrastructure:

- Printers and photocopiers as required;
- Projectors;
- Lecture rooms;
- Necessary furniture.

f) Arrange and bear the cost of **accommodation and food** for all Trainers and Guest Speakers provided by the Company.

g) Assist in conducting study visits, field trips, etc.

h) Not charge any fee from the Trainers provided by the Company in any form.

i) Ensure that a **minimum of 25 students** is enrolled in the course. The fee shall be **INR 52,000/- per candidate** exclusive of GST for a **330-hour (33-credit)** program.

j) Pay the Company in **four equal instalments in the month of October, March, September and February for a batch of student. Payment shall be made within 30 days of raising the invoice.**

K) GST at the rate of **18%** shall be applicable, as per Government of India regulations, on all invoices raised by Om Institute of Logistics & Supply Chain Management India Pvt ltd .

III. Responsibilities of the Company

The Company shall:

a) Develop and provide a broad course outline in consultation with the University. The detailed syllabus and teaching methodology shall be mutually agreed upon and approved by the Institute of Business Management's Board of Studies (BoS).

b) Oversee the logistics and operational aspects of the course curriculum for MBA LSCM students.

c) Provide timely academic support and clarifications through its appointed Trainers.

d) Ensure high-quality training delivery through professional coordination of its Trainers.

e) Offer support in arranging projects, internships, and placements on a **best-effort basis**.

f) Arrange guest lectures by industry professionals and assist in summer internships, practical projects, final placements, and industrial visits for students.

g) Ensure that all faculty members from the Company adhere to the University's disciplinary and conduct rules.

h) **Force Majeure**: The Company shall not be held liable for non-performance due to reasons beyond its control such as fire, war, strikes, natural disasters, etc.

i) **Indemnity**: The University shall indemnify the Company and its Trainers from any legal action or liability arising from the University's acts, taxes, or omissions.

j) **Liabilities**: The Company shall **not be liable** for:

- Any payment claims made by university faculty;
- Any financial obligations or liabilities incurred by the University;
- Any claims related to copyright infringement or violations arising from University's actions unrelated to this MoU.

k) Ensure that all software used by the Company is legally procured. The Company shall not be responsible for any liabilities arising from the use of pirated or unauthorized software by the University.

IV. Mutual Responsibilities of the University & Company:

Please refer to Annexure 1.

V. Breach and Termination of Agreement

Either Party may terminate this Agreement:
a) **For convenience**, or
b) **In the event of a breach** of any of the terms and conditions by the other Party,

by providing a **written notice of two (2) months** in advance.

In the event of termination, all students already admitted to the program shall be allowed to complete their course of study and appear for the relevant examinations. Both Parties agree that their respective responsibilities toward the completion of the ongoing course shall remain in effect until such student's graduate, **notwithstanding the termination**, unless the delivery of such obligations becomes impossible due to legal or financial constraints affecting either Party.

VI. Amendment to the Agreement

The obligations of the Company and the University have been defined in this Agreement. However, if during the course of its implementation, any circumstances arise that require modifications or amendments, such changes shall be made **only through mutual discussion and formal written consent** of both Parties.

VII. Period of Validity

This Agreement shall remain valid for a period of **two (2) years** from the date of signing and may be renewed **upon mutual agreement** by both Parties in writing.

This contract is applicable for the newly enrolled students in the above-mentioned programs from batch 2025-2027 onwards.

VIII. Dispute Resolution

Any dispute arising out of or in connection with this Agreement shall be resolved amicably through mutual consultation between the Parties. If such resolution is not achieved, the dispute shall be subject to Delhi jurisdiction court only.

Signatures

Having read and understood the terms and conditions of this Agreement, both Parties affix their signatures below in full agreement and acknowledgment, on this 25th day of August, 2025.

For the GLA UNIVERSITY	**For Om Institute of Logistics & Supply Chain Management**
Ashok Kumar Singh	Himanshu Agarwal
Registrar, GLA University	National Head HRM, Om Logistics Limited
Ashok Kumar Singh Registrar GLA University	
Place:	
Date: 25th August, 2025	

Annexure 1

1.1 Roles and Responsibilities

S.No	Task	Owner
1.	Marketing (Lead Generation for Enrolment)	University
2.	Counsellor Deployment for promotion of this program	Joint Responsibility
3.	Fee Collection from Student	University
4.	Student Admission	University
5.	Curriculum Design	Joint Responsibility
6.	Training of Specialisation Courses & Trainer Acquisition	Company
7.	Certificate Provision	Company
8.	Industry Exposure	Company
9.	Internship	Company
10.	Placement Assistance	Company
11.	Issue of Degree	University

1.2 Industry Exposure

Item	Included	Details
Industry Visit	Yes	1 industry visit at the end of 1st Trimester
Guest Lectures	Yes	1 guest lecture per Trimester
Projects	Yes	Will be included as part of the curriculum
Workshops	Yes	Will be included as part of the curriculum
Internship	Yes	60 days of internship at the end of 3rd Trimester
Placement Preparation	Yes	30 hours of placement preparation (this will be done by OLSC trainers during the Lectures)
Placement Drive	Yes	Minimum of 5 opportunities will be provided to students as per the industry standards approved by university.

Expenditure Head	To be borne by
Salary / Remuneration	Company
Travel of Faculty / Guest Faculty	Company
Temporary (1-week) accommodation for Faculty if informed well in advance	University
Accommodation and food for Guest Faculty / Corporate Coach (When informed 15 days in advance)	University

SPOC	Parties	Contact Details
Mr. Shivam Bardhan Manager: Sales & Marketing, Om Logistics Supply Chain Pvt Ltd.	Om Institute of Logistics & Supply Chain Management	Shivam.bardhan@olsc.in Mob No. 9899475379
Dr. Himanshu Prajapati Assistant Professor, Institute of Business Management, GLA University, Mathura.	GLA University	himanshu.prajapati@gla.ac.in Mob No: +91-8178046383

a) The University reserves the right to ask company to replace any of its supporting staff during any time of this agreement, which company would be liable to do at its own cost and risk provided show cause for such replacement.

b) The program of study will be designed and complied as per norms and standards of UGC approved by university. Further company would ensure that the students are exposed to the latest technology, will invite top Faculty/industry expert for Guest Lectures, will use best efforts to arrange site visits and industry visits for the students. The profiles of the guest lectures would be approved by the University. For organizing these events, company would not be paid anything extra and the same would-be part of their scope of services;

c) Assessments & continuous evaluation will be conducted by company faculty as per the existing policy of the University or as per changed Guidelines of University from time to time.

d) All evaluations by company must be in the University and records of Assignments, Question Papers and its solutions to be maintained by company.

e) Company will be responsible for managing backlog exams including classes (irrespective of student nos.) for subjects taught by company faculty as per university guidelines.

f) Both parties shall provide each eligible student with fair number of chances to appear for an interview in university for final internship / placement in companies of National/International good repute and ensure that the salaries provided by

these companies is as per industry norms. The eligibility for placement will be as per The University, and in coordination with university placement department.

g) Company shall assist The University, in preparing content for publicity materials for the partnered programs and display in different media after ensuring that they are in conformity with the course. Such publicity should prominently display the **Om Logistics Supply Chain Pvt. Ltd.** logo and such advertisement materials must be published only after joint approval of The University, and company.

h) Company faculty shall be provided with the University official email address and ERP access for maintaining attendance, assignments, marks etc.

i) Company shall be responsible for preparing all reading and training material for the subjects that company faculty will teach.

Annexure-2

Programs to be offered:

S.No	DEGREE PROGRAMME SPECIALISATION NOMENCLATURE	Fees (INR/ Student)
1	MBA in Logistics and Supply Chain Management (certified by **Om Logistics Supply Chain Pvt. Ltd.**)	**52000/- exclusive of GST**

The above-mentioned program is certified by **Om Logistics Supply Chain Pvt. Ltd.** which implies the following -

- The curriculum is verified by **Om Logistics Supply Chain Pvt. Ltd.** and students will be issued an industry certificate at the completion of the program
- University and company are allowed to use **Om Logistics Supply Chain Pvt. Ltd.** name and logo in all marketing and promotional materials
- Company will provide summer internship, industry visits and final placement opportunities to students. Please note that selection is subject to performance of the student in the interview process

Courses that will be delivered by company experts:

S.No	Course Code	Course Name	Credit	Trimester	Hours
1	MLSC0103	Workshop on Basics of Supply Chain Management	1	1	10
2	MLSC0105	Logistics Management	3	2	30
3	MLSC0108	Workshop on GST and Logistics Documentation	1	3	10
4	MLSC0107	Enterprise Resource Planning	3	3	30
5	MLSO0003	Supply Chain Performance- Metrics & Modelling	3	4	30
6	MLSC0111	Air Cargo and Shipping Logistic Modelling	3	4	30
7	MLSC0034	Warehouse Management	3	4	30

8	MLSO0004	Global Trade Operations and Logistics	3	4	30
9	MLSC0032	Analytics For Supply Chain	3	5	30
10	MLSC0110	Global Logistics and Commercial Geography	3	5	30
11	MLSC0112	Recent Trends in e-Commerce	1	5	10
12	MLSO0005	Liner Shipping Business	3	5	30
13	MLSO0002	Strategic & Operational Issues in SCM	3	6	30