GLA UNIVERSITY MATHURA
Accredited with A+ Grade by NAAC
12-B Status from UGC

ISDC
International Skill Development Corporation
Skills for Tomorrow

Memorandum of Understanding

Between

International Skill Development Corporation [ISDC]

And

GLA University, Mathura

GLA UNIVERSITY MATHURA
Accredited with A+ Grade by NAAC
12-B Status from UGC

ISDC
International Skill Development Corporation
Skills for Tomorrow

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into at GLA University on this _23__ day of February in the Year 2026.

BETWEEN:

ISDC Projects India Pvt. Ltd, trading as "ISDC - International Skill Development Corporation" and having its Regional Office at Lakshmi Narayan Complex, Palace Road, Vasanth Nagar, Bengaluru, Karnataka – 560052, represented by its Head – Strategic Partnerships Mr. Shone Babu, hereinafter referred to as "ISDC" or FIRST PARTY.

AND

GLA University is a private university in Mathura, Uttar Pradesh. It has been declared fit to receive central assistance under Section 12B of UGC Act, 1956 after proper assessment for the same by the UGC. It is recognized by University Grants Commission (UGC), NCTE and Pharmacy Council of India represented by its honorable Vice Chancellor Dr. Anup Kumar Gupta hereinafter referred to as "GLA" or SECOND PARTY.

Both Parties as above have expressed a desire of entering a Memorandum of Understanding to meet their respective objectives, which are set out herein below.

WHEREAS

a. The First Party - ISDC, a Skill Development Company having expertise in Professional and Vocational Education and is interested in associating with the Second Party to develop, promote and deliver BBA (Hons./Research) with Data Analytics & Business Intelligence accredited by IoA (The Institute of Analytics), UK which is the global professional body for Data Science and Analytics.

b. The Second Party –GLA University, on its part is interested in associating with First Party for using their expertise to develop, promote and deliver the BBA (Hons./Research) with Data Analytics & Business Intelligence as the Undergraduate program offered by Institute of Business Management at GLA University with their academic autonomy which leads to IOA accredited course completion certificate and progresses to Associate Membership from IoA to the students enrolled with the Second Party along with their Undergraduate degree from GLA University.

The purpose of this Memorandum of Understanding is to set forth the terms and conditions under which the Parties to this understanding shall conduct themselves during the subsistence of the Memorandum.

This Memorandum of Understanding (**"MOU"**) is not, and is not intended to be, legally binding except as specifically set out below.

1. The First Party shall support the Second Party to develop the BBA (Hons./Research) with Data Analytics & Business Intelligence program and the students enrolled for the BBA (Hons./Research) with Data Analytics & Business Intelligence can access IoA Membership along with their Undergraduate Degree from GLA University.
2. It is the responsibility of the Second Party to get the necessary approvals for running the program at GLA University.
3. The First Party can use the name of the Second Party for promoting this Partnership. The Second Party can also use the name of First Party for advertisements and promotional purposes.
4. The admission criteria and the number of seats for the above said programs are fixed by the Second Party in consultation with the First Party.
5. The First Party provides digital version of the relevant Learning Materials to the

students enrolled.

6. The First Party provides additional training support/ master classes to the students enrolled for BBA (Hons./Research) with Data Analytics & Business Intelligence and the number of hours per subject / per module is given in the Annexure 1. If the number of students enrolled for the program is less than 30, the training will be done through Online Mode by using the LMS of the First Party.
7. All responsibilities regarding registration of the students with IoA should be dealt with, by the First Party. The students have to follow the rules and regulations of IoA to pursue the membership and designation.
8. The relevant fee to IoA has to be paid by the students directly as per the rules and regulations set by IoA from time to time as per the Annexure 2.
9. Out of the Tuition Fees Collected, the Second Party has to make the necessary payment to the First party as per the table given below:

Courses/Offerings	**ISDC Fees**
BBA with Data Analytics & Business Intelligence	INR 40,000 Per Student for the Whole Course; to be paid in two installments: - (a) INR 20,000 before 31st October 2025. (b) INR 20,000 before 31st October 2026. In addition to the above 90 GBP to be paid to ISDC for IOA Membership (Annexure 2)

Please note:

a) This is for the Batch of 2025-26 while the same will continue for subsequent fresh two batches.
b) The Specified commercials do not include GST or any other tax components.
c) The fee mentioned is to be collected by GLA University. ISDC will invoice GLA University based on the number of students enrolled for the course.

10. The complete list of Students of the course shall be provided to the First Party by

the Second Party. Changes in Students, if any, shall be communicated by the representative of the Second Party to the First Party immediately.

11. The GLA University will comply by providing the required documents for IoA Accreditation, academic program guide with details of the integrated syllabi and sample question papers within 30 days from the date of MOU signing.
12. ISDC shall facilitate industry internships for all BBA (Hons./Research) (Data Analytics & Business Intelligence) students upon completion of the IV semester and provide expert lectures/guest sessions to enhance academic and industry exposure. ISDC shall extend placement support for graduating students of the BBA (Hons./Research) (DA & BI) programme and ensure that all instructors assigned for the courses listed in Annexure 1 are professionally qualified and effective in delivery.
13. The Institute shall conduct periodic evaluations of ISDC-appointed instructors and share feedback with ISDC. In the event of underperformance or ineffectiveness, the Institute reserves the right to request a replacement, and ISDC shall provide a competent substitute within a reasonable timeframe.
14. It is intended that the terms of this MoU will remain in force for an initial period of three years set out above i.e., the completion of First Batch or is otherwise terminated in accordance with the provisions of Clause (13). The MoU can be extended for further periods after the expiry of three years upon the parties mutually agreeing such extension in writing. The terms of this Memorandum may be modified at any time by both parties on mutual consent.
15. Either Party shall be entitled to terminate the MOU on 60 days' notice. The MoU will automatically terminate:
    - Any potential Binding Agreement would be unenforceable, void or illegal due to any statutory or regulatory requirements; or
    - Terminates any Binding Agreement for cause.
    - In the event of the termination of the agreement, the First Party agrees to complete the existing batches on agreed terms.
16. All Intellectual Property created by a Party in connection with the collaboration shall remain the property of that Party. The Parties agree that any material jointly

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created by the Parties for the collaboration shall be jointly owned (based on the Contributions) by the Parties, unless otherwise agreed in writing.

17. Where the collaboration reasonably requires the use by one Party of Intellectual Property that is owned by the other Party (the **"IPR Owner"**), the IPR Owner will license such rights to the other Party on a non-exclusive basis, without the right to sub-license, solely for the purpose and to the extent necessary in connection with the collaboration. Any such license will automatically terminate when the MoU is terminated.

18. For the purposes of this MoU, **"Confidential Information"** shall be all information of a confidential nature (whether written or oral) concerning the business and affairs of either Party which is obtained or received as a result of the discussions leading up to, the entering into or the performance of this MoU, including Financial Information, Training & Learning Material, Trade Secrets, GLA University / College Lists, Trade and Commercial Details and Computer Software and Databases, the Contents of all Reports and Documentation prepared by either Party or on its behalf and any other information of a confidential nature designated by a Party as confidential; Each of the Parties shall at all times while this MoU remains in force and after it has terminated, keep confidential the Confidential Information except where:

- The Confidential Information was already lawfully known, or became lawfully known to either of the Parties independently.
- Disclosure or use is necessary by either of the Parties (including their employees, agents and sub-contractors) for the proper and effective performance of this MoU;
- Disclosure is required by law to any Government, Governmental Department, Agency, Regulatory or Fiscal Body or Authority (whether national or foreign) and their Authorised Agents (including professional advisers);
- The Confidential Information is disclosed, in the case of ISDC, to another member of the ISDC Group of Companies.

- Each Party undertakes to the other that it will not disclose or make use of, for its own benefit, any of the Confidential Information of that other Party.

19. All disputes and differences of any kind whatever arising out of or in connection with this MoU shall be referred to the arbitration as per the **Arbitration and Conciliation Act, 1996** and In case of any disputes not settled due to arbitration it will be subject to the courts of Mathura Jurisdiction.

Each party hereby confirms its agreement to the terms contained in this MOU on this __23__day of _February_____, 2025.

On behalf of

GLA University **ISDC**

Mr. Ashok Kumar Singh **Mr. Rajesh Poonia**

Registrar **National Head- Institutional Partnerships**

IN WITNESS WHEREOF, the parties hereto have caused this Memorandum of Understanding to be executed as of the first date set forth above.

On this __23___day of ____February__, 2026.

Witness:

GLA University **ISDC**

Prof. (Dr.) Anurag Singh **Mr. Siddhant Chandel**

Director – IBM **Regional Head-Business Relationship**

Annexure 1

Master Training sessions by ISDC Trainers through online/offline mode:

Module	Semester	Subject/Paper	Training hours
Module 1	II	Advance Excel	40 Hours
Module 2	III	Data Visualization with Tableau	40 Hours
Module 3	III	Python Programming	40 Hours
Module 4	IV	Data Visualization with Power BI	40 Hours
Module 5	V	SQL	40 Hours
Module 6	V	Analytics with Python	40 Hours

Annexure 2

On behalf of all students, the University will pay for membership and subscription to ISDC, i.e 90 GBP per student over & above the tuition fees as mentioned in the clause number 9.

Membership and subscription fees of 90 GBP per student will be paid by university in the beginning of the second year of the program.

The membership and subscription fees for first year and for the third year is waived off as per the mutual agreement.